**Hafnium InfoTech , Inc.**
18002 Irvine Blvd Suite #204, Tustin, CA 92780

# COMPANY PROFILE

## Statement of Purpose

The purpose of this document is to provide an introduction of Hafnium, Inc.

### Vision

- Innovative business solution through emerging technology with cost effectiveness

### Mission

- Total Solution in the most critical business areas to meet time-to-market

### Values

- Integrity, Excellence, Customer Delight, Employee Satisfaction, Leadership

## Description of Business

Hafnium InfoTech is a Software Development, Information Technology and Professional Staffing consultancy dedicated to providing our clients with low-cost, High-quality solutions to its challenges. By optimizing your technical infrastructure, Hafnium can streamline the way your company does business, Keeping your focus where it belongs: on your trade, not your technology infrastructure. Our veterans have over 20 years of combined Enterprise Application implementation experience, which enables us to make informed choices about the Functional & Technical issues your company faces every day. Our methodology consists of thoroughly tested strategies and a hands-on, forward-thinking approach. We have worked with widely varied budgets and resources to accomplish the business goals of our clients. We believe that this flexibility, and our personal high standard of service, sets us apart from other Solutions Integrators. Traditionally companies have looked beyond their own resources to cost effectively obtain expertise outside their primary line of business. Now because of the increased dependence on technology, businesses see the importance of ongoing maintenance and strategic planning and are applying the concept of out-sourcing to their technology infrastructure.

Hafnium provides the ideal blend of services to meet the specific technology needs of the hi-tech world. Hafnium delivers an array of services such as ongoing maintenance and support; remote management services; strategic project planning and implementation; and on-call response services.

## Engagement

- **Staff Augment** – Provide resources managed by customers
- **Turnkey** – Take responsibility of a full or defined part of a project – Fixed Bid or T&M
- **Integrated** – Integrated with Customer Teams and work jointly

## Application Management Services

Hafnium clients benefit from our service and support systems, which make technology operations efficient and cost effective. Our service methodologies ensure results, reduce project time, and minimize business disruption.

**Methodology**– Hafnium applies tools and approaches built on years of vast client experiences to deliver the benefits of technical expertise, vertical market competency, a deep knowledge base, and high-level customer service.

**Documentation**– System documentation is a key component to effective IT management. We provide our clients with the industries most thorough network documentation as per IEEE/CMM-III standards.

**Depth & Breadth**– The unique nature of our IT consultant network ensures that any and all technology currently in use is well support by Hafnium.

**Strategic Reviews**– Hafnium conducts review of client systems to ensure the technology investment matches the client's planned growth and evolution.

- Custom and Package Application services
- QA Testing and Release Services
  - End-to-End all phases of testing
  - Application builds
  - Production Deployment
- Infrastructure Administration
  - Software Infrastructure Support
  - Complete software upgrades, patches
  - Work on production deployments
- Service Management utilizes ITIL framework and best practices
- Project Management

- CRM Solution Integration (viz, SAP, Amdocs, Siebel) for enterprise Business Implementation.

- ERP Services in SAP R/3, Oracle and PeopleSoft solutions.

- Senior Engineers/Analysts for eCommerce solutions. (Java, J2EE, Struts, .Net, Web Designing, App Admins.).

- Batch and Production Runs
  - Software, driver, firmware update notifications to customers.
  - Data loading, Perform data cleansing activities as per data standards.

**Our Consultants specialize in**

- Project Management
- Requirements Definition
- GAP-Fit Analysis
- Process Re-engineering
- Data Migration
- Configuration
- Change/Release Management
- Design & Development
- Testing (UIT/SIT/UAT)
- Integration & Support
- Performance Tuning

## Roadmap

- Jointly develop solutions of strategic interest to both parties
- Innovating best-fit business models
- Efficient, risk-minimizing processes
- Partnering with Domain experts
- Delivering sustained business advantages
- Minimizing total cost of ownership (TCO)

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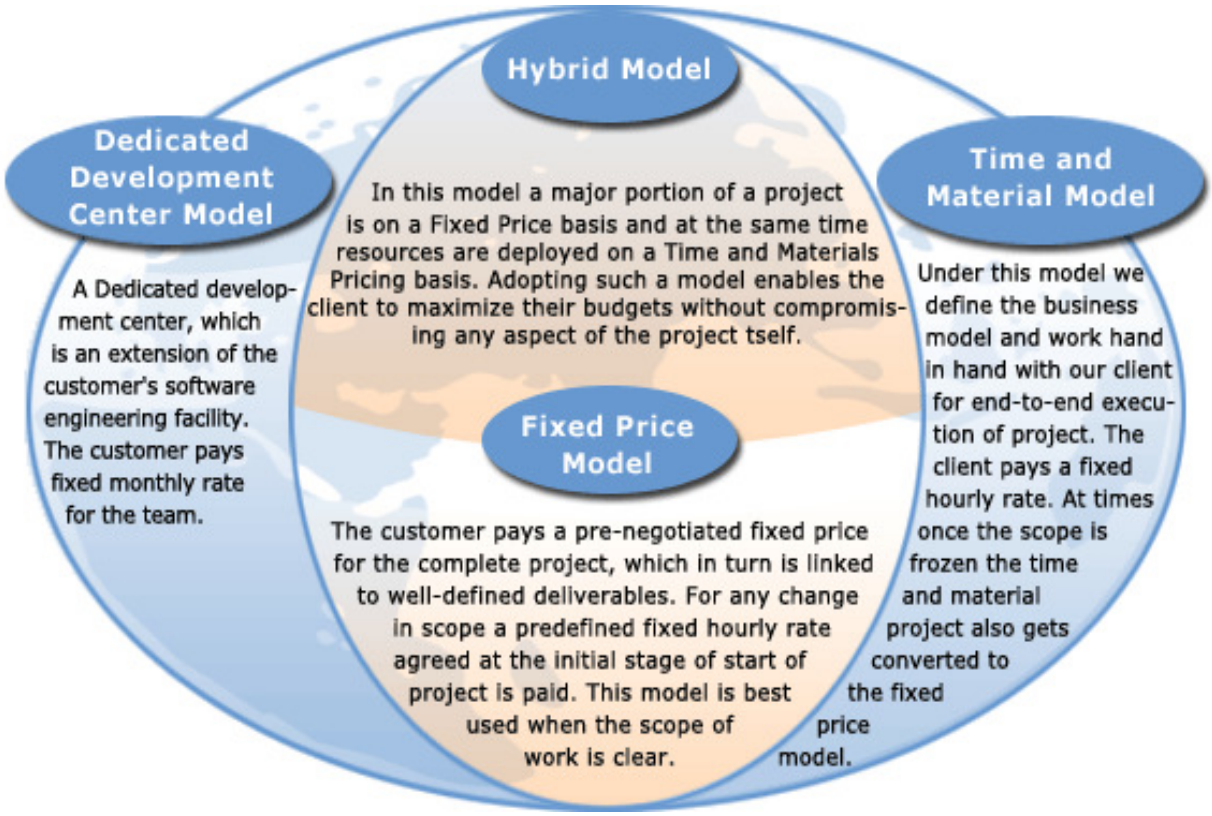
## Engagement Models




## Why Clients Select Hafnium InfoTech, Inc.

- **Partnership approach**
  - Long term view
  - ROI focused
  - Mutual Success
  - End-to end solutions for enterprise value optimization
  - Flexible options including T&M, Fixed fee, SLA based, long / short term etc.

- **Expertise, Processes, Infrastructure**
  - Engineering Experience and Quality of Work
  - Best Practices, Delivered Processes, Automation
  - Labs, Bench Strength and Facilities
  - Application Development & Management
  - Integration, Portals and CRM
  - Centers of Excellence for Integration, Portals, CRM, ERP and Application Management

- Leadership in Quality
- Committed and timely delivery
- Cost Effective Solutions
- Comprehensive Solution suite

## Client List

Client satisfaction is the driving force. A lot of our business is through repeat business and referrals, because of our capability to deliver quality within the time frame, on each assignment. It is the peace of mind that TLI team can instill, that reinforces its client's decision towards appointing us as a preferred vendor.

## Reference Customers

- macys, inc - www.macys.com
- Career TV, Inc. - www.careertv.com
- Wetfeet, Inc. - www.wetfeet.com
- infoStep, Inc. - www.infostep.com
- Electronics for Imaging, Inc. - www.efi.com